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An Industry View of CSR and What it Means for Your Business

Dr Simon Woodward ICRETH, Leeds Met University, UK





How will I fill the next 20 minutes?

- Background to the research
- CSR and the Meetings Industry some headline results
 - Who?
 - What?
 - Why?
- Next steps in the global study





About the study

- 3 year global study commissioned by MPI
- 3 phases
 - Policy makers (Delphi study, reported January 2012)
 - Industry ('Soft' launch today)
 - Consumers (ongoing)
- Over 1,100 meetings industry businesses from around the world – venues, planners & suppliers – completed an online questionnaire
- 70 of these participated in follow-up interviews





9 out of 10 meeting industry businesses are now actively engaging in some aspect of CSR







Global reach of CSR

- 86% USA
- 38% Canada
- 35% UK
- 27% Germany
- 25% Mexico
- 22% China
- 19% Australia
- 18% Japan
- 17% India







James Boardman, formerly of Smyle Creative:

"...an opportunity to reform management systems; to grab the financial benefits; to reduce our outputs and to move to a responsible team culture"



Develop business performance with suppliers



Increase credibility & trustworthiness with key clients and host communities



Provide market differentiation





External pressures means that engagement in CSR is predicted to grow in the next 5 to 10 years

CHANGE ECONOMIC COMPETITION RESPONSIBLE CAPITALISM FINITE RESOURCES BLAME POLITICS





"We generate excess of £1.6bn to the London economy so we have a responsibility beyond our immediate employees".

James Marks, Olympic Project Director, ExCel

London



Distribute wealth throughout surrounding economy





Contribute to urban development





Some food for thought

 50% of respondents say they give precedence to suppliers with a formal CSR policy

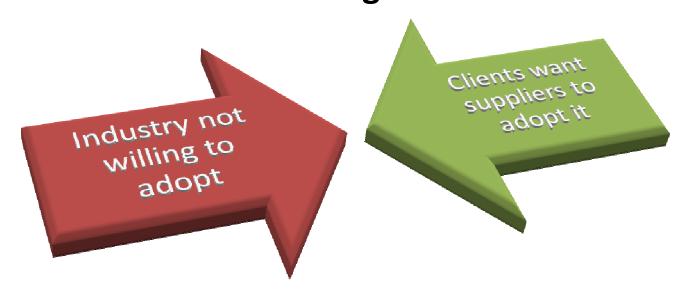
1 in 3 give precedence to suppliers with an externally accredited CSR programme

 BUT Only 1 in 10 say they will definitely sign up to ISO 20121





Value of formalised accreditation is still not fully recognised



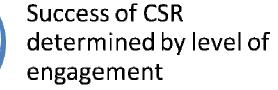




Jonathan Green from 3sixtyglobal:

"the issue is definitions and understanding. I believe that there is not a very clear understanding of corporate responsibility actually is. Unless we get to that stage, I fear that we are going to miscommunicate and not find the right solutions for business."











Increasing concern that a lack of engagement with voluntary standards increase the risk of enforced regulation

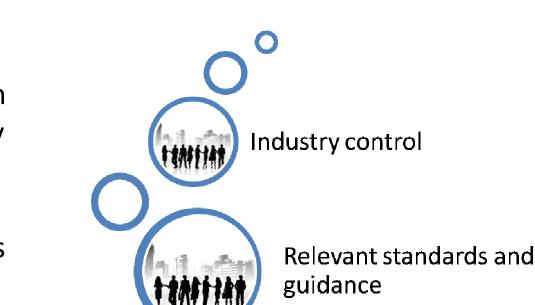


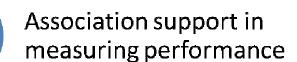




Stephanie Rapko, GFS Ontario

"...regulation might even end up being mandatory at some point, just because there's more pressure being put on us by society and organisations to be responsible because of climate change and the effects its having".









Without a CSR programme, you might find it hard to get the staff you want







"Companies that have a strong programme of 'give-back' will probably gleam in the training department, by having lower levels of staff turnover"

Anne Auburn,
Monterey County
Convention &
Visitors Bureau



Loyal and motivated staff





High calibre applicants





Next Steps

- Release of full industry engagement findings in late April/ early May 2012
- You still have an opportunity to contribute dedicated survey of your customers
- Repeat some of the baseline research in late 2012 and 2013

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